

## Curriculum Vitae Marie Lassalas

### Temporary Lecturer and Research Fellow in Economics

Institut Agro Rennes-Angers, Rennes, France  
UMR SMART

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<https://eng-smart.rennes.hub.inrae.fr/personnal-webpages/members/lassalas>

**Research topics: Agricultural Economics, Environmental Economics, Supply-chain Organization, Environmental Labels, Agri-environmental policies**

#### Education

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- 2020 - 2023      **PhD student in Economics**  
**Impacts of environmental standards on farms**  
Institut Agro Rennes-Angers, INRAE, Rennes, France  
SMART research unit
- 2016 - 2020      **Agricultural Engineering MSc, major in Agricultural Economics**  
Institut Agro Rennes-Angers, Rennes, France

#### Training courses

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- 2022              **Agricultural Economics**, PhD Course  
4 months        Professor Sergio Lence – *Iowa State University*
- 2022              **Microeconometrics**, PhD Course  
4 months        Professor Otávio Bartalotti – *Iowa State University*
- 2022              **Efficiency and productivity**, PhD Summer School  
1 week           Professors Christopher Parmeter and Subal Kumbhakar – *Wageningen University*
- 2022              **CNRS Thematic School on Public Policy Evaluation (ETEPP)**  
1 week

#### Experience

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- 2023 – present    **Temporary Lecturer and Research Fellow**                      *Rennes, France*  
Institut Agro Rennes-Angers, INRAE
- 2020 – 2023      **Temporary Lecturer**    *Rennes, France*  
Institut Agro Rennes-Angers, Université Bretagne Sud                      *Lorient, France*
- 2020 – 2023      **PhD Scholarship**    *Rennes, France*  
Fondation Institut Agro Rennes-Angers
- 2022              **Visiting Research PhD – Fulbright Scholarship**                      *Ames, USA*  
4 months        Departments of economics, Iowa State University  
*Invited by Sergio Lence and Alejandro Plastina*
- 2020              **Research study**    *Rennes, France*  
6 months
  - Can horizontal and vertical coordination in agro-food chain encourage environmental services production at farm level?

2019 4 months	<b>Alphagène</b> – Genetic division of Olymel ▪ How to increase piglets quantity and quality weaned by sows of Alphagène genetics?	<i>Québec, Canada</i>
2018 – 2019 6 months	<b>Research assistant in agricultural economics</b> – INRAE SMART – European LIFT project ▪ How do agricultural supply chains influence the adoption of ecological practices on farm? - Pig sector in Brittany, France and olive oil sector in Crete, Greece	<i>Rennes, France Crete, Greece</i>
2017 – 2018 6 months	<b>Research Internship in animal nutrition</b> – University UDESC ▪ Diet effects – balance energy/protein and supplementation of tannin – on the N efficiency by lambs and N2O emission	<i>Lages, Brazil</i>

### Teaching

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#### Institut Agro Rennes – Angers

2023 – 2024	Public economics – common agricultural policy and environment (graduate level – 12 hours) - <i>lecturer</i>
2023 – 2024	Industrial organization - competition analysis (graduate level - 24 hours) - <i>lecturer</i>
2023 – 2024	Industrial organization - business strategy (graduate level – 12 hours) - <i>lecturer</i>
2023 – 2024	Master project supervision
2023 – 2024	Microeconomics (undergraduate level – 30 hours) - <i>lecturer</i>
2023 – 2024	Farm analysis (undergraduate level – 16 hours) - <i>teaching assistant</i>
2021 – 2024	Economic analysis of quality choices in the agri-food supply chain (graduate level – 15 hours) - <i>lecturer</i>
2021 – 2022	Financial analysis (undergraduate level – 16 hours) - <i>teaching assistant</i>
2021 – 2022	Climate fresk (undergraduate level – 12 hours) - <i>teaching assistant</i>

#### Université Bretagne Sud

2021 – 2023	Environmental economics (undergraduate level – 27 hours) - <i>lecturer</i>
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### Participation to Research Program

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2018 – 2022	<b>LIFT – Low-Input Farming and Territories</b> - <i>Integrating knowledge for improving ecosystem-based farming</i> . European Union's Horizon 2020 project. ( <a href="https://www.lift-h2020.eu/">https://www.lift-h2020.eu/</a> )
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### Publications

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#### Refereed journal publications

Lassalas M., Duvaleix S., Latruffe L. (*forthcoming*) The technical and economic effects of biodiversity standards on wheat production. *European Review of Agricultural Economics*.

Lassalas M., Chatellier V., Détang-Dessendre C., Dupraz P., Guyomard H. (2023) L'accès à l'éco-régime français de la PAC par la voie de la certification environnementale. *Economie Rurale* (384), p. 61-78. <https://www.cairn.info/revue-economie-rurale-2023-2-page-59.htm>

Duvaléix S., Lassalas M., Latruffe L., Konstantidelli V., Tzouramani I. (2020) Adopting Environmentally Friendly Farming Practices and the Role of Quality Labels and Producer Organisations: A Qualitative Analysis Based on Two European Case Studies. *Sustainability*, MDPI, 12 (24), 10457.

<https://www.mdpi.com/2071-1050/12/24/10457>

Nunes S.M., Bayer C., Lassalas M., Michelon G.M., Schaitz L.H., Biasolo R., Civiero M., Ribeiro-Filho H.M.N. (2021) Effects of ground corn and Acacia mearnsii tannin extract supplementation on nitrogen excretion and nitrous oxide emissions from sheep. *Livestock Science*, 246, 104458.

[https://www.sciencedirect.com/science/article/pii/S1871141321000664?casa\\_token=cjt5udNyl2oAAAAA:sH1SCVsCFn40KABCwycBWU08RX82n5oVUDbTM-P3LpqJOvKC\\_NOB-TSIGIV2Qgv1JYsL3vigKCK](https://www.sciencedirect.com/science/article/pii/S1871141321000664?casa_token=cjt5udNyl2oAAAAA:sH1SCVsCFn40KABCwycBWU08RX82n5oVUDbTM-P3LpqJOvKC_NOB-TSIGIV2Qgv1JYsL3vigKCK)

### **Working papers**

Lassalas M., Chatellier V., Détang-Dessendre C., Dupraz P., Guyomard H. (2022) La voie de la certification environnementale d'accès à l'éco-régime français dans la PAC. *Working Paper SMART* (22-05), 26p. <https://ageconsearch.umn.edu/record/324701>

### **Conferences and seminars**

**Lassalas M., Chatellier V., Détang-Dessendre C., Dupraz P., Guyomard H. The implementation of the new Common Agricultural Policy in France will not be environmentally ambitious**

2023 17<sup>èmes</sup> Journée de la Recherche en Sciences Sociales Paris, France

2023 SPACE (International Livestock Show) - panel discussion "CAP, Green Deal, or the challenging balance between economy and environment." Rennes, France

2023 XVII European Association of Agricultural Economists Congress Rennes, France

**Lassalas M., Plastina A., Lence S. Adoption of Environmental Contracts and Farms' Productivity: An Insight Through the Adoption of Agri-Environmental Schemes (AES) and Organic Certification**

2023 XVII European Association of Agricultural Economists Congress Rennes, France

2023 28<sup>th</sup> European Association of Environmental and Resource Economics Congress Limassol, Cyprus

2023 39<sup>ème</sup> Journées Microéconomie Appliquée (JMA) Strasbourg, France

**Lassalas M., Chatellier V., Détang-Dessendre C., Dupraz P., Guyomard H. La voie de la certification environnementale d'accès à l'éco-régime français dans la PAC**

2022 16<sup>èmes</sup> Journée de la Recherche en Sciences Sociales Clermont-Fd, France

**Lassalas M., Duvaléix S., Latruffe L. Stringency of environmental standards, yield, product quality and revenue: Evidence from French wheat production**

2021 15<sup>èmes</sup> Journée de la Recherche en Sciences Sociales Toulouse, France

2021 31<sup>st</sup> International Association of Agricultural Economists Congress Online

2021 26<sup>th</sup> European Association of Environmental and Resource Economics Congress Online

2021 Swedish University of Agricultural Sciences - Department of economics Seminar Online

### **Proceeding papers**

Lassalas M., Duvaléix S., Latruffe L. (2020) Comment les filières agricoles influencent-elles l'adoption de pratiques écologiques à l'échelle des exploitations ? Étude sur le secteur porcin. 52. *Journées de la Recherche Porcine en France*, Paris, France. 6 p.

<http://www.journees-recherche-porcine.com/texte/2020/ecosocio/ec03.pdf>

### **Master thesis**

Lassalas M. (2020) Coordination horizontale et coordination verticale peuvent-elles favoriser la production de services environnementaux à l'échelle des exploitations agricoles ? : Revue de littérature et résultats préliminaires appliqués à la certification HVE. 70p.

<https://hal.inrae.fr/hal-02991290>

### **Work in progress**

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“Adoption of Environmental Contracts and Farms' Productivity: An Insight Through the Adoption of Agri-Environmental Schemes (AES) and Organic Certification” with Alejandro Plastina (Iowa State University) and Sergio Lence (Iowa State University) - *Under revision in Revue Economique*

“The implementation of the new Common Agricultural Policy in France will not be environmentally ambitious” with Hervé Guyomard (SDAR, INRAE), Cécile Détang-Dessendre (UMR CESAER, INRAE), Vincent Chatellier (UMR SMART, INRAE) and Pierre Dupraz (UMR SMART, INRAE) - *Under revision in Journal of Environmental Planning and Management*

“How can cooperatives promote environmental practices? A choice experiment to identify contracting strategies in the wine sector” with Pascale Bazoche (UMR SMART, INRAE) and Sabine Duvaleix (UMR SMART, INRAE)

### **Professional service**

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2020 – 2023	<b>Steering committee of the European label HRS4R (Human Ressources Strategy for Researchers) – PhD representative</b>
2023	<b>Organization of a study tour for the XVII EAAE Congress</b>
2020 – 2022	<b>PhD students' representative at the research unit's council</b>

### **Awards and Scholarships**

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2020 – 2023	<b>PhD Scholarship</b> Fondation Institut Agro Rennes-Angers
2022	<b>Fulbright Scholarship</b> Scholarship to visit Iowa State University
2022	<b>Bretagne Region Scholarship</b> Scholarship to visit Iowa State University

### **Personal details**

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**Date of birth:** September 29, 1996

**Nationality:** French

**Languages:** French (native), English (fluent), Portuguese (intermediate), Spanish (basic)

**Software skills:** Stata, R